



PURCHASING DIVISION
241 W. SOUTH ST.
KALAMAZOO, MI 49007
(269) 337-8020
FAX (269) 337-8500

VENDOR: 033797

FLOCK SAFETY
1170 HOWELL MILL RD NW
STE 210
ATLANTA, GA 30318

FOB Point:

Terms: Net 30

Req. Del. Date:

Special Inst:

DATE
9/14/2021

PO NUMBER
P-038136

PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES,
PACKAGES AND PAPERS RELATIVE TO THIS ORDER.

SHIP TO: DEPARTMENT OF PUBLIC SAFETY

150 E. CROSSTOWN PKWY.

SUITE A

KALAMAZOO, MI 49001

Req. No.: 1027764

Dept.: DEPARTMENT OF PUBLIC SAFETY

Contact: PIMPLETON, TRACY

Confirming? No

Quantity	Unit	Description	Unit Price	Ext. Price
		Flock Falcon Camera		87,500.00
		6/23/21-6/22/2022		
		35 License Plate Readers x \$2,500		
		Implementation Fee (Public)		8,750.00
		35 License Plate Readers x \$250.00		
		In accordance with the specifications of the City and Flock		
		Group, Inc.		
		provisions of your invoice CINV-003178, CINV-003179 &		
		CINV-003180		

Invoices must be submitted in one of the following ways:

1) Mail: CITY OF KALAMAZOO
FINANCIAL SERVICES DIVISION
241 W SOUTH ST
KALAMAZOO, MI 49007

2) Fax: (269) 337-8448

3) Email: apinvoice@kalamazoo-city.org

SUBTOTAL	96,250.00
TAX	0.00
FREIGHT	0.00
TOTAL	96,250.00

Account Number	Project Number	Amount	Account Number	Project Number	Amount
E 101-345-05-000-885.002		96,250.00			

VENDOR COPY

Melissa Fuller

Authorized Signature

Kalamazoo Public Safety
OFFICE MEMORANDUM

To: A/C Tibbets

Re: Flock purchase

From: A/C Huber 

Date: July 29, 2021

With our dramatic increase in stolen vehicles and violent gun crime, License Plate Readers (LPR's) are instrumental in assisting KPDS with solving crime. Flock LPR's proven their capabilities during the initial four weeks of a trial period. KDPS utilizes mobile LPR technology from another company (Vigilant solutions) however the investigatory features of the Flock system are far superior from their competitors.

I am requesting a Purchase Order to be issued to Flock Safety for thirty-five (35) static mounted LPR's. The \$2,500 cost per LPR camera includes a one-year renewable subscription to the LPR software, equipment, and warranty. Combined with an additional \$250 per camera installation costs (implementation fee), the total amount requested is \$96,250.

Flock Safety is a sole source company, and their equipment and service are exclusively sold direct from their company only. A sole source letter from Flock Mobile Safety is attached to this request.

flock safety

Sole Source Letter for Flock Safety ALPR Cameras and Solution

Flock Safety is the sole manufacturer and developer of the Flock Safety ALPR Camera. Flock Safety is also the sole provider of the comprehensive monitoring, processing, and machine vision services which integrate with the Flock Safety ALPR Camera.

The Flock Safety ALPR camera is the only Law Enforcement Grade ALPR System to offer the following combination of features:

- Machine vision to analyze vehicle license plate, state recognition, vehicle color, vehicle type, and vehicle make
- Machine vision to capture and identify characteristics of vehicles with a paper license plates and vehicles with the absence of a license plate
- Ability to capture two (2) lanes of traffic simultaneously with a single camera from a vertical mass
- Wireless deployment of license plate reading cameras with integrated cellular communication weighing less than 5lbs and able to be powered solely by a solar panel of 60W or less
- Ability to capture and process up to 30,000 vehicles per day with a single camera powered exclusively by solar power
- On device machine processing to limit LTE bandwidth consumption
- Cloud storage of footage
- Web based footage retrieval tool with filtering capabilities such as vehicle color, vehicle type, vehicle manufacturer, partial or full license plate, state of license plate, and object detection
- Privacy controls to enable certain vehicles to "opt-out" of being captured on film
- Performance monitoring software to predict potential failures, obstructions, tilts, and other critical or minor issues
- Covert industrial design for minimizing visual pollution

Thank you,



Garrett Langley
CEO, Flock Safety



Flock Group, Inc.
866-901-1781
www.flocksafety.com

INVOICE

Invoice Number: CINV-003178
Date Issued: 06/25/2021
Date Due: 09/23/2021
PO#: Cameras 1-32

Bill To:
City of Kalamazoo Public Safety
150 E Crosstown Pkwy
Kalamazoo, Michigan 49001

Validation Date 06/23/2021. 60 day trial end 08/23/2021 Renewal Date 06/23/2022.

ITEMS	BEGIN DATE	END DATE	QTY	UNIT PRICE	AMOUNT
Flock Falcon Camera	06/23/2021	06/22/2022	32	\$2,500.00	\$80,000.00
Implementation Fee (Public)			32	\$250.00	\$8,000.00
SUBTOTAL					\$88,000.00
Sales Tax					\$0.00
TOTAL					\$88,000.00

Payment Remittance Information

Click here to pay by credit card or ACH/Wire
Transfer

Pay by Check:

Payable to: Flock Safety
Memo: 8964A126-0001
Mail to: PO Box 207576
Dallas, TX 75320-7576

*If paying by check, please include a
printed copy of the invoice PDF with
check payment. Payment should be sent
via USPS.*

Questions about your service or installation? Contact support@flocksafety.com

Questions about your invoice? Contact billing@flocksafety.com

Online payment link: https://invoice.stripe.com/i/acct_19rTiCEaLZZMOidT/invst_JjoFblp8Iila8ZLGJoedA2mXeote15V



Flock Group, Inc.
866-901-1781
www.flocksafety.com

INVOICE

Invoice Number: CINV-003179
Date Issued: 06/25/2021
Date Due: 09/23/2021
PO#: Cameras 33-34

Bill To:
City of Kalamazoo Public Safety
150 E Crosstown Pkwy
Kalamazoo, Michigan 49001

Validation Date 06/23/2021. 60 day trial ends 08/23/2021. Renewal with original contract 06/23/2022

ITEMS	BEGIN DATE	END DATE	QTY	UNIT PRICE	AMOUNT
Implementation Fee (Public)			2	\$250.00	\$500.00
Flock Falcon Camera	06/23/2021	06/22/2022	2	\$2,500.00	\$5,000.00
SUBTOTAL					\$5,500.00
Sales Tax					\$0.00
TOTAL					\$5,500.00

Payment Remittance Information

Click here to pay by credit card or ACH/Wire Transfer

Pay by Check:

Payable to: Flock Safety
Memo: 8964A126-0002
Mail to: PO Box 207576
Dallas, TX 75320-7576

If paying by check, please include a printed copy of the invoice PDF with check payment. Payment should be sent via USPS.

Questions about your service or installation? Contact support@flocksafety.com

Questions about your invoice? Contact billing@flocksafety.com

Online payment link: https://invoice.stripe.com/i/acct_19rTiCEaLZZMOidT/invst_JjoLMsVnY52o5W3VS49hIJFFogUPjoJ



Flock Group, Inc.
866-901-1781
www.flocksafety.com

INVOICE

Invoice Number: CINV-003180
Date Issued: 06/25/2021
Date Due: 09/23/2021
PO#: Camera 35

Bill To:
City of Kalamazoo Public Safety
150 E Crosstown Pkwy
Kalamazoo, Michigan 49001

Validation Date 06/23/2021. 60 trial ends 08/23/2021. Renewal date 06/23/2022

ITEMS	BEGIN DATE	END DATE	QTY	UNIT PRICE	AMOUNT
Implementation Fee (Public)			1	\$250.00	\$250.00
Flock Falcon Camera	06/23/2021	06/22/2022	1	\$2,500.00	\$2,500.00
SUBTOTAL					\$2,750.00
Sales Tax					\$0.00
TOTAL					\$2,750.00

Payment Remittance Information

Click here to pay by credit card or ACH/Wire Transfer

Pay by Check:

Payable to: Flock Safety
Memo: 8964A126-0003
Mail to: PO Box 207576
Dallas, TX 75320-7576

If paying by check, please include a printed copy of the invoice PDF with check payment. Payment should be sent via USPS.

Questions about your service or installation? Contact support@flocksafety.com

Questions about your invoice? Contact billing@flocksafety.com

Online payment link: https://invoice.stripe.com/i/acct_19rTiCEaLZZMOidT/invst_jjoQup3DNgVBI1JcNtNdomHsuBJ14hL

Requestion # 1027164 Date 08/26/2021 Fiscal year 2021
Description LICENSE PLATE READERS Fiscal class ly
Requestor PHILETON, TRACY Queue kbps PUBLIC SAFETY DEPARTMENT
Current approver FRANKS, CHRISTOPHER Previous approver
PO type reg Regular PO # PO # Confirm Rework
1 s Type Item Code Warehouse Quantity Unit Unit Cost Extension
Flock Falcon Camera 6/23/21-6/22/2022 1088 box 87,500.00
Tax code 1088 box Asset # Fixed asset Multiple assets
Comm code 101-345-05-000-885.002 100.00000 87,500.00
2 s Implementation Fee (Public) 1088 box 8,750.00
Tax code 1088 box Asset # Fixed asset Multiple assets
Comm code 101-345-05-000-885.002 100.00000 8,750.00
Total \$6,250.00

Item Extension
File Edit Navigate Firm Reports Format Job Help
Hide
Vendor # 033797 Flock Safety
Contract # 1170 HOWELL MILL RD NW
Terms 130 Net 30
Order from Flock Safety
1170 HOWELL MILL RD NW
STE 210 ATLANTA GA 30318
Contact
Phone #
Fax #
Email Support@Flocksafety.com
Bill to CITY OF KALAMAZOO
FINANCIAL SERVICES DIVISION
241 W SOUTH ST
KALAMAZOO MI 49007
Ship to DEPARTMENT OF PUBLIC SAFETY
150 E CROSTOWN PKWY.
SUITE A
KALAMAZOO MI 49001
FOB point
Ship via
Desired
Required
Instructions